**Writing a Business Email.**

For most of us, email is the most common form of business communication so it’s important to get it right. Although emails usually aren’t as formal as letters, they still need to be professional to present a good image of you and your company.

**Do's and don’ts:**

* Use the subject line that tells the other person what the email is about. Don’t just write information or your email. E.g: **Subject:** Meeting.
* If you are writing to someone you don’t know, start by saying who are you and why you are writing.
* Use short clear sentences.
* Use paragraphs for different subjects. Leave a space between paragraphs.
* In business emails always use a formal and polite tone.
* Don’t use emotions (e.g ☺) or acronyms e.g: BTW= by the way.
* Don’t write in capital letters
* Don’t repeat yourself; try not to use the same word more than once in a paragraph.
* Check your spelling and punctuation.

**Steps of writing an effective email**

* Begin with a greeting

Always open your email with a greeting, such as **“Dear Lillian”**. If your relationship with the reader is formal, use their family name (eg. **“Dear Mrs. Smith”**). If the relationship is more casual, you can simply say, **“Hi Kelly”**. If you don’t know the name of the person you are writing to, use: **“To whom it may concern”** or **“Dear Sir/Madam”**.

* Thank the recipient

If you are replying to a client’s inquiry, you should begin with a line of thanks. For example, if someone has a question about your company, you can say, **“Thank you for contacting ABC Company”.** If someone has replied to one of your emails, be sure to say, **“Thank you for your prompt reply”** or **“Thanks for getting back to me”.** Thanking the reader puts him or her at ease, and it will make you appear more polite.

* State your purpose

If you are starting the email communication, it may be impossible to include a line of thanks. Instead, begin by stating your purpose. For example, **“I am writing to enquire about …”** or **“I am writing in reference to …”**.

Make your purpose clear early on in the email, and then move into the main text of your email. Remember, people want to read emails quickly, so keep your sentences short and clear. You’ll also need to pay careful attention to grammar, spelling and punctuation so that you present a professional image of yourself and your company.

* Add your closing remarks

Before you end your email, it’s polite to thank your reader one more time and add some polite closing remarks. You might start with **“Thank you for your patience and cooperation”** or **“Thank you for your consideration”** and then follow up with, **“If you have any questions or concerns, don’t hesitate to let me know”** and **“I look forward to hearing from you”**.

* End with a closing

The last step is to include an appropriate closing with your name. **“Best regards”**, **“Sincerely”**, and **“Thank you”** are all professional. Avoid closings such as **“Best wishes”** or **“Cheers”** unless you are good friends with the reader. Finally, before you hit the send button, review and spell check your email one more time to make sure it’s truly perfect!